



Online  
**MASTER OF SCIENCE IN MANAGEMENT**  
Business Analytics Track

30 Credit Hours

## Admission Requirements:

- Application and processing fee
- Official transcripts from the accredited colleges or universities that awarded the baccalaureate
- Minimum cumulative undergraduate GPA of 3.0 without career experience. For experienced applicants discuss options with your student advisor.
- Course prerequisites of Accounting, Economics, and Statistics
- Two recommendation letters
- Letter of Intent
- Professional Resume

## Cost:

- Per Credit - \$732
- Per Course - \$2,196
- Total Tuition - \$21,960

# MASTER OF SCIENCE IN MANAGEMENT

## Business Analytics Track



### **BUSA 530: Leadership**

An overview of how individuals manage and lead themselves and others. Topics include theoretical and practical models of leadership, ethical issues of leadership and forms of influence. Students will develop and apply a personal leadership framework.

### **BUSA 550: Foundations of Analytics**

An introduction to the field of analytics, with emphasis on its application in organizations. Topics include data and information acquisition, analysis and application; data visualization and reporting; technological and organizational practices to support evidence-based decision making; and legal, ethical and privacy issues.

### **BUSA 652: Operations and Information Technology Management**

The process of managing operations and information technology to achieve organizational goals. Topics include product and service delivery; systems to support business functions; ethical issues related to technological, data and human resources; and techniques for effectively deploying these resources.

### **BUSA 554: Accounting and Finance for Managers**

Analysis and use of accounting and financial data by managers. Topics include cash flow optimization, budgeting, direct costing, profit centers, transfer pricing, raising and deploying capital, and return on investment. Students will become competent consumers of financial information to support managerial decision-making.

### **BUSA 636: Organizational Behavior**

The study of human behavior in organizations. Emphasizes practical techniques for understanding and guiding individual and group behavior. Topics include motivation, group dynamics, decision-making, leadership, power and organizational culture. Human resource management, ethical and international considerations are also addressed.

### **BUSA 678: Business Law and Ethics**

The application of legal and ethical principles in business contexts. Topics include U.S. business law; causes of ethical and unethical behavior and decision-making; and vocation. Students will reflect on and clearly articulate a personal system of ethics and values and apply it in business situations.

### **BUSA 656: Strategic Marketing**

The role of marketing and strategy in achieving organizational objectives. Topics include segmenting markets, pricing, identifying market opportunities and niches, aligning values with strategy, cooperative and collaborative strategies, and identifying organizational competencies.

### **IS 680: Data Mining**

Introduction to the principles, techniques, and tools needed for data mining. Students will learn to use data to make decisions, predict, and estimate outcomes. Course will include case studies, allowing students to review industry cases and use data to make decisions about business strategy.

### **IS 682: Data Management**

Overview of the process and tools of data management. Topics include available tools, databases, data acquisition, crowdsourcing, querying, and data cleaning. Students will learn how to effectively collect, organize, and manage data from various sources.

### **IS 684: Data Visualization and Reporting**

Provides introduction to R and the use of R to create visualization. Explores various data visualization methods, the process of taking raw data, creating visualizations, and reporting findings. Provides overview of graph design, giving students understanding about designing effective graphs.



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**MASTER OF SCIENCE IN MANAGEMENT**  
Healthcare Administration Track  
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## Healthcare Administration Track



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### **HCAD 624: Health Services Administration**

An overview of the structure and operation of patient care organizations with focus on managing cost and quality. Students will learn how to manage relationships among patients, physicians, insurers, employers, and others in the industry.

### **HCAD 627: Innovation and Trends in Healthcare**

Introduces current trends and opportunities throughout the healthcare industry. Topics include the role of information technology, innovative approaches to delivery, and other components that influence patient care

### **HCAD 621: Healthcare Policy and Ethics**

An overview of laws, regulations, and ethical issues impacting healthcare. Topics include privacy, regulatory compliance, ethical choices in patient care, and healthcare reform. Students will explore healthcare policy and the challenges that arise as the market responds to policy change.



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International Business Track  
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## International Business Track



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### **BUSA 645: International Business**

This course engages key issues in conducting business in international markets and emerging economies. This course describes the core concepts and theories related to international business, and uses contemporary examples, scenarios, and cases to help students effectively put theory into practice.

### **BUSA 661: Global Supply Chain Management**

Supply chain management is central to the service levels experienced by the customer and supply chain activities are often a significant investment and cost driver. For this reason, the course focuses on imparting skills to enable the design and implementation of lean supply chains through managing global sourcing and procurement systems.

### **FIN 643: International Finance**

This course focuses on the structure and opportunities for the multinational firm, through understanding of the international monetary system, and balance of payments. Specific aspects of international cash flow management are examined together with the management of financial risk related to foreign investments and capital funding in an international context.



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**MASTER OF SCIENCE IN MANAGEMENT**

Marketing Track

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### **MKTG 620: Digital Marketing and Social Media**

Understanding the value of the unique attributes of the digital environment to potential customers is important to effective marketing in social media. This course provides the marketing skills required to build successful digital business models and how to use social media to acquire and retain online customers.

### **MKTG 624: Applied Marketing Research**

One of the major marketing skills necessary to understand customer needs and how to satisfy them is through market research. This course develops skills in how to formulate a business relevant marketing research question and how to design and execute a research methodology that uncovers valuable marketing insights essential to executive level decision making.

### **MKTG 628: Relationship Marketing**

Every transaction is the result of the development of a relationship in its context. The purpose of this course is to impart skills in how to acquire and then retain customers through focusing on building relationships with customers. These skills should enable the development of superior levels of loyalty in customers that result in repeat business, referrals, and expansion of the range of products and services sold.





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Operations and Supply Chain Management Track  
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### **MGMT 659: Project Management**

Students become familiar with the concepts of selecting, initiating, planning, executing, monitoring, controlling, and closing projects. Features of project management software will be covered and used to develop project plans. The course emphasizes techniques that can be applied to projects of varying size in diverse organizational settings and across a variety of disciplines.

### **MGMT 651: Operations Strategies**

This course is focused on the interaction between operational resources and external requirements. Companies such as Apple, Google, and Walmart have transformed their prospects through the way they manage their operations resources strategically, turning their operations capabilities into a formidable asset. These and other examples in the course illustrate the broad and long-term issues of operations strategy.